# SMB Private Education Loan Trust 2018-C Monthly Servicing Report

# Distribution Date 03/15/2021

# Collection Period 02/01/2021 - 02/28/2021

SMB Education Funding LLC - *Depositor* Sallie Mae Bank - *Servicer and Administrator* Deutsche Bank National Trust Company - *Indenture Trustee* Deutsche Bank Trust Company Americas - *Trustee* 

| A | Student Loan Portfolio Characteristics          | Settlement Date<br>09/19/2018 | 01/31/2021        | 02/28/2021        |
|---|---|-------------------------------|-------------------|-------------------|
|   |   |                               |                   |                   |
|   | Principal Balance                               | \$ 557,492,029.76             | \$ 391,296,981.73 | \$ 384,056,783.56 |
|   | Interest to be Capitalized Balance              | 38,025,828.51                 | 23,651,155.40     | 23,153,793.14     |
|   | Pool Balance                                    | \$ 595,517,858.27             | \$ 414,948,137.13 | \$ 407,210,576.70 |
|   |   |                               |                   |                   |
|   |   |                               |                   |                   |
|   | Weighted Average Coupon (WAC)                   | 9.62%                         | 8.29%             | 8.21%             |
|   | Weighted Average Remaining Term                 | 137.72                        | 130.98            | 130.76            |
|   | Number of Loans                                 | 48,318                        | 34,254            | 33,675            |
|   | Number of Borrowers                             | 46,914                        | 33,350            | 32,789            |
|   | Pool Factor                                     |                               | 0.696785380       | 0.683792385       |
|   | Since Issued Total Constant Prepayment Rate (1) |                               | 12.28%            | 12.36%            |
|   |   |                               |                   |                   |
| в | Debt Securities Cusip/Isin                      | 02/16/2021                    |                   | 03/15/2021        |
|   | A2A 78449QAB3                                   | \$181,636,793.64              |                   | \$177,750,266.72  |
|   | A2B 78449QAC1                                   | \$89,574,309.21               |                   | \$87,657,665.80   |
|   | B 78449QAD9                                     | \$40,000,000.00               |                   | \$40,000,000.00   |
|   |   |                               |                   |                   |
| С | Certificates Cusip/Isin                         | 02/16/2021                    |                   | 03/15/2021        |
|   |   |                               |                   |                   |
|   | Residual 78449Q107                              | \$ 100,000.00                 |                   | \$100,000.00      |
|   |   |                               |                   |                   |
| D | Account Balances                                | 02/16/2021                    |                   | 03/15/2021        |
|   | Reserve Account Balance                         | \$ 1,508,827.00               |                   | \$ 1,508,827.00   |
|   |   |                               |                   |                   |
| E | Asset / Liability                               | 02/16/2021                    |                   | 03/15/2021        |
|   | Overcollateralization Percentage                | 25.00%                        |                   | 25.00%            |
|   | Specified Overcollateralization Amount          | \$103,737,034.28              |                   | \$101,802,644.18  |
|   | Actual Overcollateralization Amount             | \$103,737,034.28              |                   | \$101,802,644.18  |

(1) For additional information, see 'Since Issued CPR Methodology' found on page 11 of this report.

## II. 2018-C Trust Activity 02/01/2021 through 02/28/2021

| А | Student Loan Principal Receipts                                  |                 |
|---|--|-----------------|
|   | Borrower Principal   | 7,954,346.21    |
|   | Consolidation Activity Principal                                 | 0.00            |
|   | Seller Principal Reimbursement                                   | 0.00            |
|   | Servicer Principal Reimbursement                                 | 0.00            |
|   | Delinquent Principal Purchases by Servicer                       | 0.00            |
|   | Other Principal Deposits   | 39,895.77       |
|   | Total Principal Receipts   | \$ 7,994,241.98 |
| В | Student Loan Interest Receipts                                   |                 |
|   | Borrower Interest  | 1,902,423.52    |
|   | Consolidation Activity Interest                                  | 0.00            |
|   | Seller Interest Reimbursement                                    | 0.00            |
|   | Servicer Interest Reimbursement                                  | 0.00            |
|   | Delinquent Interest Purchases by Servicer                        | 0.00            |
|   | Other Interest Deposits  | 2,874.73        |
|   | Total Interest Receipts  | \$ 1,905,298.25 |
| С | Recoveries on Realized Losses                                    | \$ 64,132.36    |
| D | Investment Income  | \$ 201.26       |
| Е | Funds Borrowed from Next Collection Period                       | \$ 0.00         |
| F | Funds Repaid from Prior Collection Period                        | \$ 0.00         |
| G | Loan Sale or Purchase Proceeds                                   | \$ 0.00         |
| н | Initial Deposits to Distribution Account                         | \$ 0.00         |
| I | Excess Transferred from Other Accounts                           | \$ 0.00         |
| J | Borrower Benefit Reimbursements                                  | \$ 0.00         |
| к | Other Deposits   | \$ 0.00         |
| L | Other Fees Collected   | \$ 0.00         |
| М | AVAILABLE FUNDS  | \$ 9,963,873.85 |
| Ν | Non-Cash Principal Activity During Collection Period             | \$ 754,043.81   |
| 0 | Aggregate Purchased Amounts by the Depositor, Servicer or Seller | \$ 42,770.50    |
| Р | Aggregate Loan Substitutions                                     | \$ 0.00         |

|            |                       |                   |         | Loans by   | Repayment Stat | us                         |                   |         |  |                |                            |
|------------|-----------------------|-------------------|---------|--|----------------|----------------------------|-------------------|---------|--|----------------|----------------------------|
|            |                       |                   |         | 02/28/2021   |                |                            |                   |         | 01/31/2021   |                |                            |
|            |                       | Wtd Avg<br>Coupon | # Loans | Principal and<br>Interest Accrued<br>to Capitalize | % of Principal | % of Loans in<br>Repay (1) | Wtd Avg<br>Coupon | # Loans | Principal and<br>Interest Accrued<br>to Capitalize | % of Principal | % of Loans in<br>Repay (1) |
| INTERIM:   | IN SCHOOL             | 9.44%             | 2,563   | \$40,019,051.41                                    | 9.828%         | - %                        | 9.50%             | 2,731   | \$41,968,335.38                                    | 10.114%        | - %                        |
|            | GRACE                 | 9.43%             | 676     | \$10,167,720.94                                    | 2.497%         | - %                        | 9.53%             | 675     | \$10,408,884.13                                    | 2.508%         | - %                        |
|            | DEFERMENT             | 8.80%             | 2,122   | \$28,502,693.92                                    | 6.999%         | - %                        | 8.89%             | 2,007   | \$26,461,660.76                                    | 6.377%         | - %                        |
| REPAYMENT: | CURRENT               | 7.93%             | 26,724  | \$304,112,715.30                                   | 74.682%        | 92.570%                    | 8.01%             | 27,104  | \$308,911,517.78                                   | 74.446%        | 91.908%                    |
|            | 31-60 DAYS DELINQUENT | 8.87%             | 322     | \$4,689,029.40                                     | 1.151%         | 1.427%                     | 8.79%             | 360     | \$5,274,838.95                                     | 1.271%         | 1.569%                     |
|            | 61-90 DAYS DELINQUENT | 8.52%             | 171     | \$2,376,968.13                                     | 0.584%         | 0.724%                     | 8.44%             | 159     | \$2,495,911.28                                     | 0.601%         | 0.743%                     |
|            | > 90 DAYS DELINQUENT  | 8.86%             | 95      | \$1,699,681.52                                     | 0.417%         | 0.517%                     | 9.02%             | 112     | \$1,722,805.39                                     | 0.415%         | 0.513%                     |
|            | FORBEARANCE           | 8.39%             | 1,002   | \$15,642,716.08                                    | 3.841%         | 4.762%                     | 8.52%             | 1,106   | \$17,704,183.46                                    | 4.267%         | 5.267%                     |
| TOTAL      |                       |                   | 33,675  | \$407,210,576.70                                   | 100.00%        | 100.00%                    |                   | 34,254  | \$414,948,137.13                                   | 100.00%        | 100.00%                    |

Percentages may not total 100% due to rounding

1 Loans classified in "Repayment" include any loan for which interim interest only, \$25 fixed payments or full principal and interest payments are due.

| Loans by Borrower Status |                       |                   |         |  |                |                                |                   |         |  |                |                                |
|--------------------------|-----------------------|-------------------|---------|--|----------------|--------------------------------|-------------------|---------|--|----------------|--------------------------------|
|                          |                       |                   |         | 02/28/2021   |                |                                | 01/31/2021        |         |  |                |                                |
|                          |                       | Wtd Avg<br>Coupon | # Loans | Principal and<br>Interest Accrued<br>to Capitalize | % of Principal | % of Loans in<br>P&I Repay (2) | Wtd Avg<br>Coupon | # Loans | Principal and<br>Interest Accrued<br>to Capitalize | % of Principal | % of Loans in<br>P&I Repay (2) |
| INTERIM:                 | IN SCHOOL             | 8.94%             | 5,022   | \$76,641,493.02                                    | 18.821%        | - %                            | 9.02%             | 5,355   | \$80,641,979.43                                    | 19.434%        | - %                            |
|                          | GRACE                 | 8.97%             | 1,297   | \$19,083,227.21                                    | 4.686%         | - %                            | 8.98%             | 1,255   | \$19,066,563.00                                    | 4.595%         | - %                            |
|                          | DEFERMENT             | 8.47%             | 3,925   | \$50,261,241.17                                    | 12.343%        | - %                            | 8.54%             | 3,709   | \$46,869,341.33                                    | 11.295%        | - %                            |
| P&I REPAYMENT:           | CURRENT               | 7.84%             | 21,866  | \$237,177,187.07                                   | 58.244%        | 90.794%                        | 7.92%             | 22,233  | \$241,727,555.69                                   | 58.255%        | 90.072%                        |
|                          | 31-60 DAYS DELINQUENT | 8.85%             | 309     | \$4,520,373.20                                     | 1.110%         | 1.730%                         | 8.76%             | 336     | \$4,925,776.53                                     | 1.187%         | 1.835%                         |
|                          | 61-90 DAYS DELINQUENT | 8.40%             | 163     | \$2,212,565.41                                     | 0.543%         | 0.847%                         | 8.40%             | 153     | \$2,367,614.27                                     | 0.571%         | 0.882%                         |
|                          | > 90 DAYS DELINQUENT  | 8.88%             | 91      | \$1,671,773.54                                     | 0.411%         | 0.640%                         | 9.00%             | 107     | \$1,645,123.42                                     | 0.396%         | 0.613%                         |
|                          | FORBEARANCE           | 8.39%             | 1,002   | \$15,642,716.08                                    | 3.841%         | 5.988%                         | 8.52%             | 1,106   | \$17,704,183.46                                    | 4.267%         | 6.597%                         |
| TOTAL                    |                       |                   | 33,675  | \$407,210,576.70                                   | 100.00%        | 100.00%                        |                   | 34,254  | \$414,948,137.13                                   | 100.00%        | 100.00%                        |

To conform with company standard reporting these sections now include Princial and Interest Accrued to Capitalize .

\*

|  | <u>2/28/2021</u> | <u>1/31/2021</u> |
|--|------------------|------------------|
| Pool Balance   | \$407,210,576.70 | \$414,948,137.13 |
| Total # Loans  | 33,675           | 34,254           |
| Total # Borrowers  | 32,789           | 33,350           |
| Weighted Average Coupon  | 8.21%            | 8.29%            |
| Weighted Average Remaining Term  | 130.76           | 130.98           |
| Percent of Pool - Cosigned   | 93.3%            | 93.2%            |
| Percent of Pool - Non Cosigned   | 6.7%             | 6.8%             |
| Borrower Interest Accrued for Period   | \$2,433,763.16   | \$2,756,659.79   |
| Outstanding Borrower Interest Accrued  | \$26,216,665.09  | \$26,960,942.82  |
| Gross Principal Realized Loss - Periodic *   | \$476,561.48     | \$519,357.80     |
| Gross Principal Realized Loss - Cumulative *   | \$11,391,262.37  | \$10,914,700.89  |
| Recoveries on Realized Losses - Periodic   | \$64,132.36      | \$55,609.34      |
| Recoveries on Realized Losses - Cumulative   | \$1,186,269.40   | \$1,122,137.04   |
| Net Losses - Periodic  | \$412,429.12     | \$463,748.46     |
| Net Losses - Cumulative  | \$10,204,992.97  | \$9,792,563.85   |
| Non-Cash Principal Activity - Capitalized Interest   | \$1,231,444.33   | \$780,302.93     |
| Since Issued Total Constant Prepayment Rate (CPR) (1)  | 12.36%           | 12.28%           |
| Loan Substitutions   | \$0.00           | \$0.00           |
| Cumulative Loan Substitutions  | \$0.00           | \$0.00           |
| Unpaid Servicing Fees  | \$0.00           | \$0.00           |
| Unpaid Administration Fees   | \$0.00           | \$0.00           |
| Unpaid Carryover Servicing Fees  | \$0.00           | \$0.00           |
| Note Interest Shortfall  | \$0.00           | \$0.00           |
| Loans in Modification  | \$19,512,462.80  | \$19,407,981.03  |
| % of Loans in Modification as a % of Loans in Repayment (P&I)                                    | 7.95%            | 7.74%            |
|  |                  |                  |
| % Annualized Gross Principal Realized Loss - Periodic as a %<br>of Loans in Repayment (P&I) * 12 | 2.33%            | 2.49%            |
| % Gross Principal Realized Loss - Cumulative as a % of<br>Original Pool Balance                  | 1.91%            | 1.839            |

\* In accordance with the Servicer's current policies and procedures, after September 1, 2017 loans subject to bankruptcy claims generally will not be reported as a charged- off unless and until they are delinquent for 120 days.

(1) For additional information, see 'Since Issued CPR Methodology' found on page 11 of this report.

### Loan Program

А

|                                    | Weighted<br>Average | # LOANS | \$ AMOUNT         | % *      |
|------------------------------------|---------------------|---------|-------------------|----------|
| - Smart Option Interest-Only Loans | 7.10%               | 7,885   | \$ 69,878,170.08  | 17.160%  |
| - Smart Option Fixed Pay Loans     | 8.23%               | 8,350   | \$ 122,480,350.96 | 30.078%  |
| - Smart Option Deferred Loans      | 8.57%               | 17,440  | \$ 214,852,055.66 | 52.762%  |
| - Other Loan Programs              | 0.00%               | 0       | \$ 0.00           | 0.000%   |
| Total                              | 8.21%               | 33,675  | \$ 407,210,576.70 | 100.000% |

\* Percentages may not total 100% due to rounding

В

С

Index Type

|                       | Weighted<br>Average | # LOANS | \$ AMOUNT         | % *      |
|-----------------------|---------------------|---------|-------------------|----------|
| - Fixed Rate Loans    | 9.16%               | 10,793  | \$ 140,261,838.69 | 34.445%  |
| - LIBOR Indexed Loans | 7.72%               | 22,882  | \$ 266,948,738.01 | 65.555%  |
| - Other Index Rates   | 0.00%               | 0       | \$ 0.00           | 0.000%   |
| Total                 | 8.21%               | 33,675  | \$ 407,210,576.70 | 100.000% |

\* Percentages may not total 100% due to rounding

## Weighted Average Recent FICO

| $\begin{array}{ccc} 0 - 639 & 2,036 & \$ 23,489,934.13 \\ 640 - 669 & 1,973 & \$ 22,883,618.34 \\ 670 - 699 & 3,552 & \$ 44,274,822.61 \\ 700 - 739 & 7,219 & \$ 90,556,016.87 \\ 740 + & 18,894 & \$ 226,002,836.11 \\ N/A_{(1)} & 1 & \$ 3,348.64 \end{array}$ |                    |        |                   |          |
|--|--------------------|--------|-------------------|----------|
| 670 - 6993,552\$ 44,274,822.61700 - 7397,219\$ 90,556,016.87740 +18,894\$ 226,002,836.11   | 0 - 639            | 2,036  | \$ 23,489,934.13  | 5.768%   |
| 700 - 7397,219\$ 90,556,016.87740 +18,894\$ 226,002,836.11   | 640 - 669          | 1,973  | \$ 22,883,618.34  | 5.620%   |
| 740 + 18,894 \$ 226,002,836.11   | 670 - 699          | 3,552  | \$ 44,274,822.61  | 10.873%  |
|  | 700 - 739          | 7,219  | \$ 90,556,016.87  | 22.238%  |
| N/A <sub>(1)</sub> 1 \$3,348.64  | 740 +              | 18,894 | \$ 226,002,836.11 | 55.500%  |
|  | N/A <sub>(1)</sub> | 1      | \$ 3,348.64       | 0.001%   |
| Total 33,675 \$407,210,576.70  | Total              | 33,675 | \$ 407,210,576.70 | 100.000% |

To conform with company standard reporting these sections now include Princial and Interest Accrued to Capitalize .

| <b>'</b> . | 2018-0 | Reserve Account and Principal Distribution Calculations                         |                   |  |
|------------|--------|---|-------------------|--|
| A.         | Res    | erve Account  |                   |  |
|            | Spe    | cified Reserve Account Balance  | \$ 1,508,827.00   |  |
|            | Actu   | al Reserve Account Balance  | \$ 1,508,827.00   |  |
| в.         | Prin   | cipal Distribution Amount   |                   |  |
|            | i.     | Class A Notes Outstanding   | \$ 271,211,102.85 |  |
|            | ii.    | Pool Balance  | \$ 407,210,576.70 |  |
|            | iii.   | First Priority Principal Distribution Amount (i - ii)                           | \$ 0.00           |  |
|            | iv.    | Class A and B Notes Outstanding   | \$ 311,211,102.85 |  |
|            | ٧.     | First Priority Principal Distribution Amount                                    | \$ 0.00           |  |
|            | vi.    | Pool Balance  | \$ 407,210,576.70 |  |
|            | vii.   | Specified Overcollateralization Amount  | \$ 101,802,644.18 |  |
|            | viii.  | Regular Principal Distribution Amount (if (iv > 0, (iv - v) - (vi - vii))       | \$ 5,803,170.33   |  |
|            | ix.    | Pool Balance  | \$ 407,210,576.70 |  |
|            | х.     | 10% of Initial Pool Balance   | \$ 59,551,785.83  |  |
|            | xi.    | First Priority Principal Distribution Amount                                    | \$ 0.00           |  |
|            | xii.   | Regular Principal Distribution Amount   | \$ 5,803,170.33   |  |
|            | xiii.  | Available Funds (after payment of waterfall items A through I)                  | \$ 3,150,794.65   |  |
|            | xiv.   | Additional Principal Distribution Amount (if(vi <= x,min(xiii, vi - xi - xii))) | \$ 0.00           |  |

|       |   | Paid            | Funds Balance   |
|-------|---|-----------------|-----------------|
| Total | Available Funds   |                 | \$ 9,963,873.85 |
| А     | Trustee Fees  | \$ 0.00         | \$ 9,963,873.85 |
| В     | Servicing Fees  | \$ 260,864.65   | \$ 9,703,009.20 |
| С     | i. Administration Fees                                  | \$ 8,333.00     | \$ 9,694,676.20 |
|       | ii. Unreimbursed Administrator Advances plus any Unpaid | \$ 0.00         | \$ 9,694,676.20 |
| D     | Class A Noteholders Interest Distribution Amount        | \$ 607,377.89   | \$ 9,087,298.31 |
| Е     | First Priority Principal Payment                        | \$ 0.00         | \$ 9,087,298.31 |
| F     | Class B Noteholders Interest Distribution Amount        | \$ 133,333.33   | \$ 8,953,964.98 |
| G     | Reinstatement Reserve Account                           | \$ 0.00         | \$ 8,953,964.98 |
| н     | Regular Principal Distribution                          | \$ 5,803,170.33 | \$ 3,150,794.65 |
| I     | Carryover Servicing Fees                                | \$ 0.00         | \$ 3,150,794.65 |
| J     | Additional Principal Distribution Amount                | \$ 0.00         | \$ 3,150,794.65 |
| К     | Unpaid Expenses of Trustee                              | \$ 0.00         | \$ 3,150,794.65 |
| L     | Unpaid Expenses of Administrator                        | \$ 0.00         | \$ 3,150,794.65 |
| М     | Remaining Funds to the Residual Certificateholders      | \$ 3,150,794.65 | \$ 0.00         |

| Distribution Amounts                                       |                         |                         |                         |
|--|-------------------------|-------------------------|-------------------------|
|  | A2A                     | A2B                     | В                       |
| Cusip/Isin   | 78449QAB3               | 78449QAC1               | 78449QAD9               |
| Beginning Balance  | \$ 181,636,793.64       | \$ 89,574,309.21        | \$ 40,000,000.00        |
| Index  | FIXED                   | LIBOR                   | FIXED                   |
| Spread/Fixed Rate  | 3.63%                   | 0.75%                   | 4.00%                   |
| Record Date (Days Prior to Distribution)                   | 1 NEW YORK BUSINESS DAY | 1 NEW YORK BUSINESS DAY | 1 NEW YORK BUSINESS DAY |
| Accrual Period Begin                                       | 2/15/2021               | 2/16/2021               | 2/15/2021               |
| Accrual Period End   | 3/15/2021               | 3/15/2021               | 3/15/2021               |
| Daycount Fraction  | 0.08333333              | 0.07500000              | 0.08333333              |
| Interest Rate*   | 3.63000%                | 0.86225%                | 4.00000%                |
| Accrued Interest Factor                                    | 0.003025000             | 0.000646688             | 0.003333333             |
| Current Interest Due                                       | \$ 549,451.30           | \$ 57,926.59            | \$ 133,333.33           |
| Interest Shortfall from Prior Period Plus Accrued Interest | \$ -                    | \$ -                    | \$ -                    |
| Total Interest Due   | \$ 549,451.30           | \$ 57,926.59            | \$ 133,333.33           |
| Interest Paid  | \$ 549,451.30           | \$ 57,926.59            | \$ 133,333.33           |
| Interest Shortfall   | \$ -                    | \$ -                    | \$ -                    |
| Principal Paid   | \$3,886,526.92          | \$ 1,916,643.41         | \$ -                    |
| Ending Principal Balance                                   | \$ 177,750,266.72       | \$ 87,657,665.80        | \$ 40,000,000.00        |
| Paydown Factor   | 0.017746698             | 0.017746698             | 0.00000000              |
| Ending Balance Factor                                      | 0.811645054             | 0.811645054             | 1.00000000              |

\* Pay rates for Current Distribution. For the interest rates applicable to the next distribution date, please see https://www.salliemae.com/about/investors/data/SMBabrate.txt.

VII. 2018-C Distributions

#### VIII. 2018-C Methodology

#### Since Issued Total CPR

$$\textbf{TOTAL CPR} = 1 - \left(\frac{APB}{PPB}\right)^{\left(\frac{12}{MSC}\right)}$$

APB = Actual period-end Pool Balance PPB = Projected period-end Pool Balance assuming no prepayments and no defaults Pool Balance = Sum(Principal Balance + Interest Accrued to Capitalize Balance) MSC = Months Since Cut-Off

#### Since-Issued Total Constant Prepayment Rate (CPR)

Since-Issued Total CPR measures prepayments, both voluntary and involuntary, for a trust student loan pool over the life of a transaction. For each trust distribution, the actual month-end pool balance is compared against a month-end pool balance originally projected at issuance assuming no prepayments and defaults. For purposes of Since- Issued Total CPR calculations, projected period end pool balance assumes in-school status loans have up to a six month grace period before moving to repayment, grace status loans remain in grace status until their status end date and then to move to full principal and interest repayment, loans subject to interim interest or fixed payments during their in-school and grace period continue paying interim interest or fixed payments until full

## EU RISK RETENTION

As of the date of this report, Sallie Mae Bank confirms that (i) it retains, through its ownership of the Depositor (its wholly-owned subsidiary), a material net economic interest of not less than 5% of the aggregate principal balance of the Trust Student Loans in accordance with the EU Retention Rules; (ii) the retained interest is held via ownership of the R Certificate; and (iii) the retained interest is not subject to any credit risk mitigation, any short position or any other credit risk hedge and has not been sold except as permitted by the EU Retention Rules.